



CAMBIA RESOURCE GUIDE

PRINTING & COPYING



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▶ In 2003, DocuMart incorporated and moved to full color large format printing. The business world and the world of business documentation have changed. Documart evolved to meet those changes. The DocuMart name reflects our commitment to continually provide outstanding services for your ever-changing printing needs.



OUR COMPANY HISTORY

Quality Printing from the Start



Invention of Quick Printing

Bill Gravley started Quality Printing Co. in his garage in Wichita, Kansas. He operated the commercial print shop for years but recognized the need for a “quick printer” in the market. He began providing low cost, quality printing and copying services under the name Quik Print. Over the next 20 years the company expanded to 180 stores nationwide.



Evolution of Printing Services

Over the years, DocuMart has evolved into a national full service printing company with services ranging from traditional and off-set printing to custom large format graphics. Each piece of our equipment was purchased because of a request from a client. This truly demonstrates DocuMart’s commitment to fulfilling the needs of our customers.

COMMITMENT TO CUSTOMER SERVICE

Our Employees are the DocuMart Difference

Our specialty is providing quick, cost-efficient and qualified assistance for your printing needs.

Our “Open When You Need Us” business philosophy, with free local pick-up and delivery, is our guarantee that your project will be completed within your time frame. You’ll be delighted with the way we transform your artwork to ink on paper. From business cards to full color brochures, DocuMart does it all.

▶ In 2008, DocuMart added our full bulk mailing department, with tabbers, inserters and ink jet printers for bulk mail, first class mail, and EDM.





CHUCK KNUDSEN

President, Portland Division

Chuck has been trusted with the operation of this family owned business for 35 years. Chuck has seen every aspect of the industry change over the years and brings a wealth of knowledge to his clients and teams.

MEET OUR TEAM.



AUDRA YANCHECK

Senior Account Executive, Audra brings 20 years of large and small format printing expertise. As Senior Account Executive Audra is entrusted with being the main contact for DocuMart's top key accounts. Audra is in effect the hub-of-the-wheel when it comes to ensuring Cambia receives the best, most memorable, trouble free service DocuMart can provide.



RYAN PETERSON

Store Manager, Ryan started in the signage industry and then transitioned to print. Ryan has been in production, sales and management. This wide range of experience gives Ryan the ability to smoothly handle challenging and specialty projects for Cambia. Ryan works closely with Audra and Lisa to make sure all projects are on schedule or ahead of schedule.

KARL DAVIS, LUELLA FLORES & DAN MCQUARRIE, SALT LAKE CITY TEAM

Karl, **President**, spearheads all day-to-day operations of DocuMart's Utah interests. He takes pride in building strong, accountable teams, enjoying great success in all aspects of printing. Having over 25 years in the Printing Industry, Luella has seen it all and is the **Operations Manager** for Salt Lake City. Dan, **Sales Manager**, is responsible for all revenue generated for DocuMart of Utah, Inc. Our clients know that he is their advocate and always strives for a win-win for both parties.



CAPABILITIES LIST

Ingenuity.

Below is an abbreviated list of DocuMart's printing capabilities. This is in no way the entirety of our breadth of services, so please do not hesitate to ask.

Print/Copying

- Pre-press Layout
- Portal Services
- Fulfillment Services
- Flyers
- Door Hangers
- Announcements & Invitations
- Brochures
- Newsletters
- Envelopes
- Calendars

Direct Mail

- Every Door Direct Mail
- Dual Tabber
- Folder, Insertter

Offset Printing

- Small Run Color
- Business Cards
- Four Color Process
- Two Color Process

Bindery

- Perforating/Scoring
- Padding
- Folding
- Thermography
- Saddle Stitching
- Graphic Wizard Numbering
- Drilling
- Wire, GBC Comb, Spiral, Perfect Velo & Coil Binding
- Die Cutting
- Foiling & Embossing
- Laminating
- Engineering/Oversized

Digital Printing

- High Speed Copies
- Labels
- Postcards
- Carbonless & Padded Forms
- Folders
- Letterheads

Large Format Printing

- Trade Show Materials
- Event Signage
- Banners
- Posters

EQUIPMENT LIST

Innovative.

DocuMart can copy any job too big or too rushed to manage on your own...from personal records to high volume company documents.

Prepress/Layout

- Apple Mac Pro (5)
- Creative Suite Cloud (12)
- Secure Dell Servers (2)
- Synology Backup, 16 Terra Bytes
- Epson Proofer (2)
- Heidelberg Printect Workflow (includes multiple software programs).
- Chemistry Free Plate Maker (Suprasetter)

Direct Mail

- High Speed inkjet addressers (2)
- Dual Tabber
- Folder, Insertter

Graphic Design

Offset Printing

- Heidelberg 23.5 x 29, Five color (1)
- Ryobi 524GX 14 x 20, Four color (1)
- Heidelberg 13 x 19, Two color (3)
- AB Dick 9800 12 x 18, Two color (2)

Bindery

- 76 page Duplo Bookletmaker
- 45" paper cutters (2)
- 26" Baum Right Angle Folder
- Graphic Wizard score & perf
- Duplo score & perf
- Graphic Wizard Numbering
- Letterpress Die cutting (2)
- Round Corner
- 3-spindle drill
- Insertter
- Laminator
- Shrink Wrapper
- High Speed Punch (Coil etc.)
- Coil Inserters

Digital Printing

- KM C7000 Color 13 x 19 (5)
- KM C1070 Color 13 x 19 (3)
- KM C2070 Color 13 x 29.5 (2)
- Ricoh 907EX - B&W (6)
- Ricoh 1107EX - B&W (6)
- Oki Data 4 color Envelope Printer

Large Format Printing

- 48 x 96 Flatbed Printer – Agfa Annapurna 1600 with white ink
- 64" HP Latex Printer
- 64" Mutoh Ecosolve Printer
- 48" Canon water based "Photo Quality" Printer
- 64" hot/cold laminate
- 64" Plotter Cutter

Portal Services

- E-docBuilder



➤ In 2012, DocuMart was staying up to date with modern technology and increased production by getting a 5 Color Heidelberg Speedmaster.



CAMBIA SPECIFIC SUPPORT

Creating easy communication with our clients



Direct Cambia Email

DocuMart has created a direct email for Cambia and all of its associated companies. **Cambia@documart.com** is the email for the Cambia-DocuMart team and will be where print questions and orders are submitted.



Cambia Portal

DocuMart created a portal specifically for Cambia at **Cambiahealth.documart.com**. The portal will allow your company to effectively communicate with the DocuMart team. The portal will be used to place orders, ask for printing support and upload files.

► In 2015, DocuMart's Large Format Department gets its own facility. With 6 different machines, we can print on almost any display material. Experienced installers install custom graphics in both retail and corporate environments.

Presentations



DocuMart has created custom presentations for each department of Cambia and the affiliated companies. These presentations were created after intensive research and aim to complement and enhance any current printing services. To schedule a presentation, call Audra direct at **503-546-1241** in Portland and call Dan at **801-487-8585** in Salt Lake City.



Direct Cambia Phone

DocuMart has created a direct phone line for Cambia. This phone line goes directly to the Cambia-DocuMart team. Phone number for the DocuMart-Cambia Portland is **503-546-1236** and the phone number for the Cambia-DocuMart Salt Lake City is **801-487-8585**.



Facility Tours

DocuMart offers a lunch facility tour that showcases our 12,000 square foot print facility in the Yeon Avenue in Portland, Oregon. Lunch will be catered and the tour will be lead by our Senior Account Executive, Audra Yancheck. To schedule a facility tour, call Audra direct at **503-546-1241**. Our Utah team also offers facility tours and can be reached at **801-487-8585**.





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